

Palisade Construction, Inc.

2007 marks a decade of Palisade Construction providing construction management, preconstruction services, design-build expertise, tenant improvements and general contracting in the Arizona marketplace. Palisade Construction projects range in size from \$150,000 to more than \$25 million. Palisade Construction is privately held and managed.

Challenges

- Desire to focus on core business of construction – not IT
- No internal IT department
- Frustrated with existing software solution inefficiencies
- Business need to collaborate between field and office in real time
- Rising human costs to manage software silos of information

Solutions with ConstructHub

- Easy implementation provided quick start – No software; No expensive set-up; No IT staff; No extensive training required
- Field and management staff empowered to focus on the business of construction
- Owners, management, contractors, subcontractors and suppliers provided secure access to mission-critical information anytime, anywhere

Results with ConstructHub

- Improved efficiencies in capturing change orders, resulting in .5% increase in annual gross receipts
- Human efficiencies estimated to be \$100,000 in first year
- Human productivities gained estimated to equal \$10,000 year one
- Intuitive product design saved significant training costs of ~ \$1,000 per user compared to other CM/PM tools
- Reduction in file transfer and storage from field to office

“We needed a system that our employees would actually use. **ConstructHub** was easy to access and get started. **ConstructHub** has given us the ability to monitor all of our projects status at any time, from anywhere. Today Palisade has accurate information at our fingertips, which is invaluable to running our business”
- Keith Wilson, President, Palisade Construction, Inc.

“Implementing **ConstructHub** has easily prevented Palisade from having to hire additional administrative employees”
- Chris Bailey, Project Manager, Palisade Construction, Inc.

